



**Habitat  
for Humanity®**  
Central Arizona

**Builder's  
Bulletin**  
Spring 2017

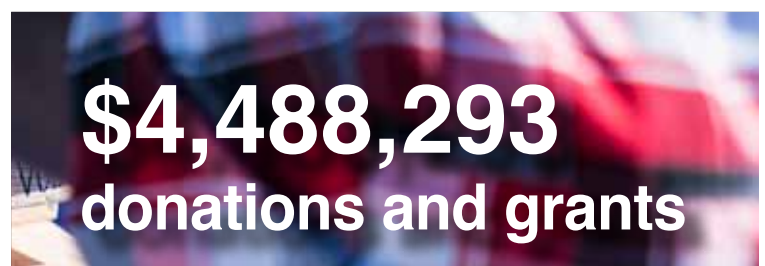
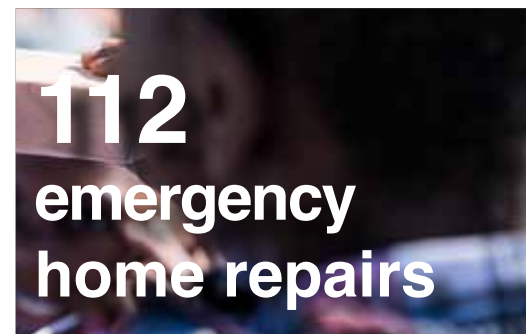
Habitat for Humanity Central Arizona is a 501(c)(3) nonprofit organization that seeks to put God's love into action by bringing people together to build homes, communities and hope.

Find us online #habitatcaz



## Numbers at a Glance

## July 2016 to Current



**Board of Directors**

**Chairperson**  
Corky Silver

**Vice Chairperson**  
Tim Kelley

**Treasurer**  
John Vasquez

**Secretary**  
Clint Bluestein

**President/CEO**  
Jason Barlow

**Members at Large**  
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Matt Bradford  
Mark Candeleria  
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Mayra Hawkins  
Tracy Hedrick  
Denise Hernandez  
Larry Hofer  
David Hyde  
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Scott Knauer  
Kevin Kosan  
Ken Marquis  
Jacqueline Metcalf  
Paul Morell  
Ken "Spanky"  
Moskowitz  
Michael O'Connor  
Tim O'Neil  
Christopher Owen  
Kathleen Pechman  
Kari Rekoske  
Rachid Sefrioui  
Michael Sullivan  
Faith Weese  
Jason Wood



**building affordable housing**



**revitalizing neighborhoods**



**improving communities**



**giving feels great at [habitatcaz.org](http://habitatcaz.org)**

**Dear Friends,**

It's an exciting time for Habitat for Humanity Central Arizona! We are growing our reach and impact and finding new friends all across the valley. Our volunteer board of directors is helping us make connections and build partnerships we never thought possible. As our search for land to build affordable homes intensifies, God is providing us with an increasing number of donations from families, cities and like-minded organizations.

**"We bring God's people together to build homes, communities and hope."**

Nowhere is this more evident than in our neighborhood revitalization (NR) programs. Our multi-level partnerships in the Grand Canyon Corridor, **Tempe, Chandler** and growing elsewhere, are changing the face of these communities, building pride and a real sense of community. Our recent Serve the City project in cooperation with Grand Canyon University saw 222 students and faculty working together to help 11 **Phoenix** families improve their homes. Our NR programs require a modest payment from the homeowner and 8 hours of sweat equity on the project. Our Emergency Home Repair operation continues to serve the most needy families in **Chandler** and **Glendale** and we recently added a contract to work in the City of **Tolleson**.

We have also started work on our first six of **18, three-story townhomes in Tempe**. As is our custom, six wall signing ceremonies were held the morning of January 28th. With over two hundred participants (families, sponsors, volunteers and staff) adding their personalized blessings and well wishes for the six families that will eventually occupy these homes. It was a magical day and we couldn't do what we do without the service of our many thousands of volunteers, who work on build sites, in our ReStores and offices. **Yet, you don't need a hammer to help. We can always use your contributions in whatever form they may take: your time, used goods for our stores, property, automobiles, or a cash donation. And if you are so inclined, please consider us in your estate planning.**

Indeed, it is an exciting time to be associated with Habitat. Thanks be to God for His blessings.



Thank you for your support and dedication to our mission.

Jason Barlow  
President/CEO  
Habitat for Humanity Central Arizona



# our newest homeowners



## Bernal- Avondale

Prudential in partnership with YouthBuild USA



## Jeremie - Phoenix

Southeast Valley Lutheran Coalition  
Land donated by Robert Figueroa



## Padilla - Avondale

Fund for Humanity



## Borja - Glendale

American Express  
City of Glendale - HOME



## Kpee- Avondale

Fund for Humanity



## Renteria - Avondale

Fund for Humanity



## Calderon-Ruiz- Avondale

Prudential in partnership with YouthBuild USA  
Cox Communications



## Lapsley/Hernandez- Peoria

West Valley Presbyterian Coalition  
City of Peoria - CDBG



## Robles-Izaguirre- El Mirage

West Valley Presbyterian Coalition



## Carbajal- Avondale

Fund for Humanity



## Medina-Cobos- Glendale

Wells Fargo  
City of Glendale - HOME and NSP



## Uribe - Avondale

Fund for Humanity



## Garcia- Avondale

Fund for Humanity



## Mekuria - Phoenix

HelmsBriscoe  
St. Patrick Catholic Community



## Ybarra - Avondale

Fund for Humanity



## Grear- Avondale

Fund for Humanity



## Orrantia - Avondale

Fund for Humanity



## Zaragoza - Avondale

Prudential in partnership with YouthBuild USA  
Bellevue Heights Church Foundation



## Hert/Ibarra- Peoria

Episcopal Habitat Coalition  
City of Peoria - CDBG



## Osorio - Avondale

Fund for Humanity



## Zavala- Avondale

Fund for Humanity



Since  
1985:

1103  
Homes  
Built /  
Renovated

2705  
Families  
Served

701  
Homes  
Repaired

970  
Emergency  
Home Repairs  
(combined)





# there's still time to save on your state taxes!

**By now you've heard that Arizona made some changes to the state tax code** regarding charitable tax credits. Tax credits are dollar-for-dollar reductions in a person's tax liability and thus even more valuable than deductions, which reduce the income on which taxes apply. **The deadline has also been extended to April 15th.**

## **So, what does that mean for you?**

Because Habitat qualifies as an eligible charity, you can make a gift (up to \$400 as an individual or \$800 as a couple) and receive a direct credit (not a deduction) to your Arizona State Income tax at the time taxes are filed.

## **Do I have to itemize to claim Charitable Tax Credits?**

No, You do not have to itemize deductions to claim a credit for contributions.

## **Can I claim this Tax Credit if I take the School Tax Credit?**

Yes, they are separate credits and you are allowed to take advantage of both.

## **How do I know Habitat qualifies for the credit under this program?**

Qualifying organizations are required to send the Department of Revenue a self-certification letter stating that they meet all qualifying criteria. The Department in turn publishes a list of self-certified organizations. You can request a list from Department of Revenue in Phoenix at 602.255.3381 or you can go to the Arizona Department of Revenue website at [www.azdor.gov](http://www.azdor.gov).

**Still have questions? Call us at 602-232-1072 and redirect your tax dollars to support affordable housing today.**

## **If 120 families directed \$800 of their Arizona tax liability to Habitat, it would cover the cost of one new Habitat home.**



Did you know Habitat for Humanity Central Arizona has launched a chapter of **Habitat Young Professionals**? We held our first meeting on February 9th and the turnout was phenomenal. 32 individuals between the ages of 22-40 are participating in the program. We have an awesome agenda laid out for 2017 and we would love to have you join us! For more information contact [micaela@habitatcaz.org](mailto:micaela@habitatcaz.org) - or - call 602-262-8661





## 2015 – 2016 Financials



### Support and Revenue

Contributions	\$3,566,720	38.6%
Gross Profit on Special Events	\$83,371	0.9%
Other Income	\$276,008	3.0%
Investment Income	(\$4,649)	-0.1%
Gain on Sale of Mortgages	(\$ 41,683)	-0.5%
ReStore Net Income	\$146,605	1.6%
Mortgage Discount Amortization	\$1,247,622	13.5%
Donated Services and Materials	\$455,473	4.9%
Grants and Contracts	\$1,256,847	13.6%
Home Sales to Qualified Families	\$1,583,475	17.1%
Home Repair Program	\$667,633	7.2%
<b>Total</b>	<b>\$9,237,422</b>	<b>100%</b>



### Expenses

Program Services	\$6,956,068	78.3%
Loss on Impairment of Land Values	\$130,348	1.5%
Contributions to HFH International	\$142,244	1.6%
General and Administrative Services	\$1,018,595	11.5%
Fundraising	\$622,056	7.0%
Change in Deferred Gifts	18,067	0.2%
<b>Total</b>	<b>\$ 8,887,378</b>	<b>100%</b>



<b>Net Assets Beginning of Year</b>	<b>\$22,746,615</b>
<b>Net Assets End of Year</b>	<b>\$23,096,659</b>



### Basis for Preparation

This condensed financial statement for Habitat for Humanity Central Arizona does not include all of the financial statements or footnotes required by generally accepted accounting principals. Habitat for Humanity Central Arizona is audited by CliftonLarsonAllen LLP. Copies of the audited financial statements are available at [habitatcaz.org/about-us/financial-information](http://habitatcaz.org/about-us/financial-information)



## going vertical in tempe



Habitat for Humanity Central Arizona (Habitat) helps make home ownership a reality for those who might not qualify for a traditional home loan. The research from the Arizona Housing Alliance and Washington D.C.-based National Low Income Housing Coalition found that another 142,000 affordable rental homes are needed for the state’s low-income population. That’s more houses and apartments than there are in all of Scottsdale. **This challenge of providing affordable housing options is additionally challenged by rapidly rising land prices. To address these challenges, Habitat has had to think outside of the box and its traditional Habitat model.** At the same time, in Tempe, Arizona, a dirt lot, roughly the size of an acre, sat vacant over-looking Alegre Park. A small, grassy area where neighbors play fetch with their pets, organize soccer games and enjoy picnics under its shady trees. This beautiful property had remained dormant until the City of Tempe put out an RFP for the land.

Originally slated to hold twenty-one two bedroom townhouses, Habitat saw the opportunity to offer something more... Larger models that would accommodate families; families who work in the area but can’t afford to live there as land prices continue to increase. This neighborhood with abundant public transportation, excellent school choice and its close vicinity to a beautiful green space made it an ideal location to build for Habitat families. Families, whose presence will benefit the entire neighborhood and community. So, together the Construction and Land Development departments of Habitat did some brainstorming.

**Together along with architect Muffet Maerk, Habitat proposed and made plans for its first ever, three story units.** Together the team submitted a proposal to the city of Tempe detailing plans for a family residential development that will include 18 total homes which equates to a density of 16.13 units per acre. The project will include 18 single-family residential homes that will be the Habitat Gemini model with two units sharing a common wall. The homes will be three (3) stories in height or 29 feet; and will include exterior patios and canopies and a two (2) car garage.

**“We’re excited to go vertical on this project.” says Habitat President and CEO, Jason Barlow. “Working with local families and wonderful partners in this Tempe neighborhood has helped us think creatively about what affordable housing can look like. We’re grateful to have this project underway.”**

These three story units represent new challenges for Habitat. The not-for-profit builder utilizes volunteer labor to complete unskilled tasks. Typically, on any given weekend, each Habitat home under construction is assisted by a team of 5-10 volunteer leaders, dedicated individuals who commit to managing a build from beginning to end. They manage a group of 15-25 general volunteers, often provided by the home sponsor, most of whom have little to no experience in construction or building.

The first wall signing ceremonies were held Saturday, January 28th, 2017 and the first six units are estimated for completion by June 30th, 2017. The remaining homes will be completed in stages as funding becomes available. By June 2019, **Habitat hopes to have 18 new families living, working and thriving in Tempe.**





## meet the decon team



Although Habitat is widely known for building, deconstruction is also an essential part of our mission.

Habitat's **FREE** Deconstruction Service enables homeowners and businesses to significantly offset their remodeling costs. **Deconstruction services are a no-cost solution** to skillfully and carefully remove kitchen cabinets, appliances, bathroom fixtures and doors from a space before a remodel or renovation.

**First**, we help identify materials and items suitable for reuse. **Next**, all work is handled by our skilled Deconstruction Team. **Finally**, upon removal, salvaged items are donated to local Habitat ReStores and sold to support the mission of Habitat. (Donors receive a tax receipt for the donation.)

**Since July our Decon Team has tackled 97 jobs with an estimated donation value of \$100,000.** All donated items go straight to our ReStores to support local families in need of affordable housing.

**To schedule the Habitat Deconstruction Team, please call 602 739-0265.**



photos: Paul Christopherson

 **Habitat  
for Humanity**  
Central Arizona

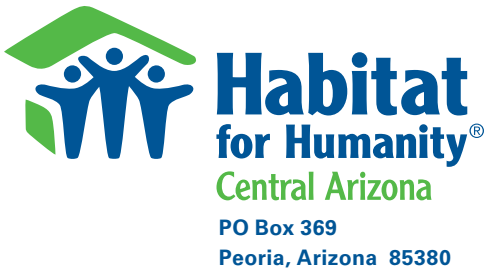
*Blueprints &  
Blue Jeans*

**Friday  
April 7, 2017**

6pm - 10pm

Habitat's annual fundraiser and gala event –  
A night where dreams come true!

**Tickets available at [habitatcaz.org/events](http://habitatcaz.org/events)**



**Anthem ReStore**  
42205 N Vision Way  
Anthem, AZ 85086

**Mesa ReStore**  
147 S Dobson Road  
Mesa, AZ 85202

**Peoria ReStore**  
9133 NW Grand Ave  
Suite 1  
Peoria, AZ 85345

**Phoenix ReStore**  
115 E Watkins Street  
Phoenix, AZ 85004

 **Habitat for Humanity®**  
Central Arizona

**ReStore**

Through the sale of new and gently-used furniture, home goods and building materials, **our four Valley discount home stores are supporting the Habitat for Humanity mission** of building affordable housing, revitalizing neighborhoods and improving communities.

**Habitat for Humanity  
Central Arizona  
Corporate Office**  
[habitatcaz.org](http://habitatcaz.org)

9133 NW Grand Avenue  
Suite 1  
Peoria, AZ 85345  
623-583-2417

Did you know you can direct your United Way gift to Habitat for Humanity Central Arizona?  
Our designation code is 0095.

Reasonable accommodations will be made upon request.

We proudly work with Arizona Relay Service (TTD) 711 to provide access to the hearing impaired.



ROC# 251891