Habitat for Humanity® Central Arizona

habitatcaz.org

Bringing people together to build **homes**, **community** and **hope**

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building homes
community
and hope

Dear Friend,

Every Habitat home that we build, renovate or repair with your help is something to celebrate. One recent celebration in Peoria comes to mind where Chanel and her son were able to share a little about their journey to affordable homeownership. They'd been staying with family, living in overcrowded conditions, working full-time and trying to find an affordable rental close to her work. Many times she was turned away by landlords who wouldn't even consider section eight housing vouchers. She found her way to Habitat and because of generous donors, corporate sponsors and the best volunteers anywhere, we were able to partner with Chanel to help her build a safe, affordable place that she now calls home.

Affordable housing in Maricopa County is running about 170,000 units short. Rents have increased 8% year over year and today one in eight Arizona families pay half or more of their income on their rent or mortgage. We know we can't build our way out of this crisis, but with your help we can continue our programs of building affordable homes and providing affordable home repairs to people who really need them. Our goal is to help people build equity in a home they own and retain value in their homes by keeping them in good shape allowing them to stay in their homes longer. **Last May we celebrated the completion of 18, three-story townhomes in the city of Tempe. Now 59 people call that place home.** Each of them worked on their own homes to build their dream and many worked on the homes of their neighbors as well. I doubt you will find a tighter knit community anywhere. That project was a five year labor of love for us, and many, many others. 7,400 volunteers put in a total of 67,400 hours of their time building with these families. 28 sponsors, comprised of local and national companies, generous individuals and dozens of faith groups, contributed more than $1.4M toward the construction of these homes. Our generous sponsors, amazing volunteers and a no-interest mortgage, are what makes a Habitat home so affordable.

Now is the perfect time to jump in with Habitat and take full advantage of the Arizona Tax Credit. Your year-end gift to Habitat comes right back to you in the form of a tax credit - up to $400 dollars for an individual and $800 for joint filers. All it takes is for 125 families to direct their Arizona tax credit to Habitat and that pays for a decent, affordable home for one Arizona family or necessary repairs for 6-10 others! We also love to partner with our corporate citizens who want to make a lasting impact right here in Arizona.

We will continue to celebrate and to partner with Arizona families to build homes, community and hope. A decent home can lead to the strength, stability and independence they need to create a better life for themselves and their families. **Every Habitat home makes for a stronger and more vibrant community.**

Won't you join us?

Yours in partnership,

Jason Barlow
President/CEO
Habitat for Humanity Central Arizona

clear title agency signs on as a sponsor

In addition to founding sponsors of the Central City South Neighborhood Revitalization initiative; The Cowley Family Foundation, Heidi Jannenga Family Foundation, Stearns Bank, the Buuck Family Foundation and the City of Phoenix, Habitat recently welcomed its latest sponsor, **Clear Title Agency of Arizona. Clear Title has committed $75,000** over the next three years and will be bringing more than seventy-five volunteers to the effort. "The Clear Title family is honored to join in this important community development project, partnering with Habitat for Humanity, The City of Phoenix and the founding sponsors", said Clear Title's President Jim Clifford."

"Every day we work with families that are excited about the opportunity to own a home, so we know the impact Habitat for Humanity is making with this project. We see this dynamic Public/Private partnership as a way for us to give-back and directly connect to our industry. We look forward to being involved and supporting the impact that this project will have for families and our community", said Bart Patterson, CEO of Clear Title.

Habitat Board Chairman Chris Owen applauded Clear Title's involvement. "I have worked with Bart and his team to assist with various community service organizations across the valley so I was not surprised when they expressed a desire to help. They have a strong reputation as a great company who is committed to improving communities where they live and work".

Since Spring of 2018, Habitat has also completed 120 affordable repairs in this area with 47 different families who've contributed 980 sweat equity hours - this worth $394,077 in estimated funds.

Volunteers from Stearns Bank

Karen and Miguel Mosqueda

The first walls raised in this neighborhood

Community Leaders celebrate the day

building homes, building community, building hope

Mosqueda family and lead sponsor Jerry Colangelo

Phoenix Mayor Kate Gallego shares well wishes

In March, many friends and supporters joined us at our annual fundraiser event, Blueprints and Blue Jeans, to celebrate recent revitalization efforts in neighborhoods just south of downtown Phoenix. Hosted in the heart of the city, in the Warehouse District, our special guest and speaker was Mr. Jerry Colangelo. Having spearheaded much of the economic development and investment in Phoenix, it was important to understand his take on business and what real community investment can look like. In a short interview, Mr. Colangelo issued a challenge to those in attendance by pledging $50,000 to build the first home in the neighborhood. This generous pledge was quickly matched and set a new record for net funds raised at the event and fully funded the first new Habitat home to be built in this historic community.

Fast forward to Saturday, September 28th when the first walls were raised. It was one of those hairs-on-the-back-of-your-neck moments when the morning seemed to offer a sense of joyful expectation as sponsors, donors, volunteers, staff, family members, and community leaders came together to celebrate the start of the first new Habitat home in Central City South.

impact report

338 people served

Habitat helped nearly 1000 people build or improve the place they call home. This includes **21 new homes**, **240 repairs** through the Neighborhood Revitalization Program, and **195 Emergency Home Repairs**. **22** of the individuals served are **veterans**.

"Thank you so much – this really means a lot to my family. You are changing our lives for the better!" - Beatris, Habitat homeowner.

Financial information for Annual Report	2018	2019	
Support & Revenue			
Contributions	$ 4,689,341	$ 4,393,275	37.2%
Donated Services and Materials	246,961	275,358	2.3%
Home Sales to Qualified Families	1,864,339	2,184,781	18.5%
Mortgage Discount Amortization	1,222,334	1,183,220	10.0%
Grants and Contracts	809,186	150,273	1.3%
Investment Income	35,950	104,812	0.9%
Home Repair Program	1,015,228	904,107	7.7%
Restore Net Income/(Loss)	(4,389)	426,622	3.6%
Gross Profit on Special Events	143,785	1,977	0.0%
Other Income	451,220	2,162,948	18.3%
Gain on Sale of Mortgages	11,652	9,442	0.1%
Gain on Sale of Land	3,047,421	3,038	0.0%
Change in Deferred Gifts	6,419	2,868	0.0%
Total	$ 13,539,447	$ 11,802,720	100%
Expenses			
Program Services	8,266,727	8,744,931	81.3%
Loss on Impairment of Land Values	-	-	0.0%
Contributions to HFH International	196,599	150,910	1.4%
General and Administrative Services	974,751	1,088,089	10.1%
Fundraising	748,632	770,131	7.2%
Change in Deferred Gifts	-	-	0.0%
Total	10,186,709	10,754,061	100%
Net Assets Beginning of Year	24,055,864	27,408,602	
Net Assets End of Year	27,408,602	28,457,261	

Basis for Preparation - *This financial statement for Habitat for Humanity Central Arizona does not include all of the financial statements or footnotes required by generally accepted accounting principals. Habitat for Humanity Central Arizona is audited by CliftonLarsonAllen LLP. Copies of the audited financial statements are available at **habitatcaz.org/about-us/financial-information**

3.5M

Divereted **3.5M pounds** from landfills through our ReStores.

10,677

Engaged with **10,677 volunteers** who gave a total of **95,106 hours**. This is valued at approximately **$1.5M**.

Take advantage of the Arizona Charitable Tax Credit. Donations to Habitat are eligible for a dollar-for-dollar tax credit of **up to $400 for single and $800 for joint filers.**

newest homeowners

Aba / Dubale - Phoenix
Caritas Coalition
Progress Residential

Sotelo - Glendale
Episcopal Habitat Coalition
East Valley Presbyterian Coalition

Fernau - Glendale
St. Thomas More
Total Transit
Northeast Valley Lutheran Coalition

Vega - Tempe
SRP, Wells Fargo
Cisco
State Farm
Ramsey Social Justice Foundation

Marquez - Phoenix
HelmsBriscoe

Wodajo - Tempe
Mighty United Methodist Coalition
Bank of America
Superstition Coalition

Rocha - Apache Junction
Lutherans Building for Christ

Zenagebriel - Phoenix
Women Build Fundraisers
Lowe's Home Improvement
Amazon, Freedom Financial
APS
Republic Services
Chico's
SRP
State Farm

Sinclair - Peoria
American Express
West Valley Lutheran Coalition

Zar/May - Glendale
Discover

since 1985

1145 homes built / renovated

1170 affordable repairs

1326 emergency home repairs

3394 families served

18 Families living in **Tempe Parkview Townhomes** - Completed May 2019

built to last legacy society

including Habitat in your estate plans

"...we felt Habitat was so much a part of our lives that they should be in our estate plans." - Jack Lutz

IRA Charitable Rollover Gift

- Satisfies your annual required minimum distribution, or RMD, up to the amount of your gift
- Allows you to give from pre-tax assets and your distribution is excluded from taxable income
- Helps avoid limits on charitable deductions and prevents you from being pushed into a higher tax bracket
- Simplifies the giving process. It's easy to do— just notify your IRA custodian
- Minimizes the effect your giving has on your cash flow. The gift is from your assets, not your checkbook

- 70½ or older
- Direct up to $100,000

habitatcaz.org/planned-giving

This information is not intended as tax, legal or financial advice. Gift results may vary. Consult your personal financial advisor for information specific to your situation.

reduce your tax burden
even if you don't itemize

Do you own an IRA or other qualified retirement plan? Are you looking for a tax-wise strategy to make gifts to support Habitat for Humanity Central Arizona? If so, consider making an IRA charitable rollover gift.

At your direction, the custodian or trustee of your IRA can transfer money from your IRA directly to a qualified public charity, like Habitat, so that you can support the causes that matter most to you. This gift is a qualified charitable distribution (QCD), also called an IRA charitable rollover gift.

An IRA rollover has several significant tax advantages. It allows you to give from pre-tax assets. If you do not itemize or are subject to charitable deduction limits, the IRA rollover still allows you to give while receiving tax benefits. An IRA rollover gift could also help you avoid income that could push you into a higher tax bracket.

Call or email us for a complimentary no-obligation look at the tools and strategies we have to help you reach your goals. Contact Liz Pabst-Wanless at **liz@habitatcaz.org** or call **602-232-1072.**

show your pride, tag your ride

In Spring of 2019, Habitat staff began to explore what it would take to Habitat for Humanity specialty plate made up. Habitat asked Senator Rebecca Rios (D27) to help draft and then sponor the bill which was introduced into legislation in late May.

Once voted on and passed by both the Arizona House and Senate, SB 1453 went to Governor Doug Ducey and was signed into law while Executive Directors from Habitats across Arizona were present. Rios' office immediately tweeted, "**It is my honor to sponsor your bill to provide affordable homes to families. Thank you Habitat for Humanity!**"

The plate is known as the Affordable Homeownership Specialty Plate and for every one purchased through ADOT, Habitat will receive $17. Proceeds will be shared across the state.

available early 2020

Habitat for Humanity® | ReStore®

Shop furniture, flooring, appliances and support Habitat's mission of building affordable housing, revitalizing neighborhoods and improving communities in Arizona.

habitatcaz.org/restore | 623-551-6000

★★★★★

"While my money goes to help other people, I get goods that I need. God bless Habitat for Humanity."

- Marilyn K, Google Review

locations

Anthem
42205 N Vision Way
Anthem, AZ 85086

Peoria
9133 NW Grand Ave.
Peoria, AZ 85345

Phoenix
115 E Watkins St.,
Phoenix, AZ 85004

Tempe
3210 S McClintock Dr.
Tempe, AZ 85282

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azcentral. TOP COMPANIES TO WORK FOR IN ARIZONA 2018

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Arizona's 2019 Most Admired Companies AzBusiness

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CHARITY NAVIGATOR ★★★★ Four Star Charity

Help make the #CostofHome something we all can afford.

habitatcaz.org/cost-of-home

Habitat for Humanity®
Central Arizona

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