Habitat for Humanity® Central Arizona

Builder's Bulletin

Fall 2018

Habitat for Humanity Central Arizona is a 501(c)(3) nonprofit organization that seeks to put God's love into action **by bringing people together to build homes, communities and hope.**

habitatcaz.org

year-end numbers at a glance

fiscal year 2017-2018

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building affordable housing
revitalizing neighborhoods
improving communities

Dear Habitat Friend and Supporter,

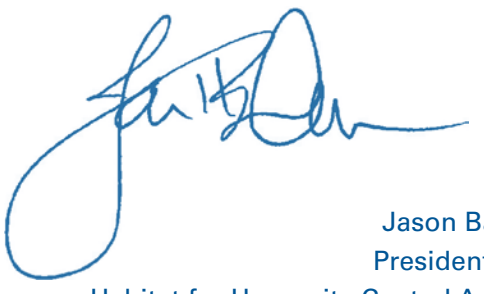
Your contributions and enthusiasm toward our mission mean the world to all of us here at Habitat and the families we serve. I recently attended a Wall Signing ceremony in Tolleson for a Melissa and her two children. Wall signing ceremonies are so important to what we do. When the first walls are framed and then raised into place, we pause to reflect, pray and celebrate. We take a moment to hear from our generous sponsors, volunteers and the family themselves as they begin to see the manifestation of their dream to own a home become a reality. **I will probably never forget the emotion I saw on Melissa's face as that first wall went up on her soon-to be-home.** She took part in that wall raising and then the wall signing that followed. Everyone took a marker and was able to leave a note, blessing or well-wish for the family on the wood that was becoming their home. Melissa's young children each left a note, much lower down on the wall, near the bedroom that would one day be theirs. **Ask me why I love what I do**; experiencing this is a big part of it.

Affordable housing in Maricopa County, for lower income, hard-working families is becoming more and more difficult to find. As rents skyrocket, let alone the costs for a new home, wages for many families have remained flat. Local families are having to move further away from where their jobs are, as prices rise. Habitat is doing what it can by obtaining land and building sustainably in our cities where many families want and need to live. We are also adopting neighborhoods, as I mentioned in our last newsletter, where we can bring together local businesses, civic organizations and thousands of volunteers to repair and revitalize entire neighborhoods. We hope you will consider joining our efforts to give Arizona families some much need assistance in these critical areas. And remember, a "Hand Up, not a Hand Out" as we like to say.

If you have taken advantage of the Arizona Tax Credit to support us, thank you for that wise choice. The rules have changed slightly, so please consult your local tax professional. Rest assured, you still receive the full benefit of your donation off your AZ tax liability.

At Habitat our vision is to provide decent, affordable housing, by bringing all of God's people to together to build homes, communities and hope. It's what we have been doing right here in Arizona for more than 33 years and thanks to our wonderful supporters and God's continued grace, we will be able to continue serving our Arizona families and communities for many years to come.

Yours in partnership,



Jason Barlow
President/CEO
Habitat for Humanity Central Arizona

women build

This January we are breaking ground on a house that is built by and funded by women! That's right, the Women Build is returning, and we are so excited! **The Women Build is meant to empower, bring together and educate women. Similar to a marathon, participants will fundraise a minimum of $300 to come out and build.** By fundraising they are teaching others about the challenges of affordable housing, poverty and raises awareness about how Habitat serves.

Once the house is underway we will offer three major build days for the 225 participants with 75 women on site per day. **The Team Leaders will be an all-female crew, making it a safe, comfortable and welcoming learning environment.** We hope to bring massage therapists, a DJ and have vendors on site, to give it an event like feel and enable the women to network while they work. Participants will have the option of participating in additional 25 person build days and then we will celebrate with a big dedication ceremony in which everyone is invited.

we need your help to make the women build a success and a continuing tradition moving forward

Build a fundraising team! Get together friends, family or coworkers to participate on your fundraising team. A team ensures that you will volunteer together on the same day and there will be prizes for the top ten fundraisers!

Sign up as an individual. For those who are not inclined to join a team, you can always participate directly by registering as an individual. If you don't want to fundraise then you can simply make a one-time donation in the amount of $300 to be a builder.

Become a committee member! Want to get extra involved, think you have the right connections to help make this event a success- we need you!

Direct us to sponsors! The Women Build, in addition to providing a fun, philanthropic and educational opportunity for women to network, is meant for local businesses who focus on women to be present and promote their business. If you know of a company interested in getting involved as a sponsor, please send them our way!

Become a Team Leader! If you are interested in participating in the build from beginning to end and want to contribute through sweat equity join the Women Build team. This is a commitment to building the home at each step and will require additional training leading up to the build day.

In-Kind donations, we need raffle and individual prizes for participants. Help us find some amazing rewards for our hardworking fundraisers, referrals can be received by Micaela Cheatham.

Talk about the Women Build! Share it on your social network, talk about it with your friends. Help us reach the 225 women we need to reach our goal!

For more information or to get involved today, **please contact Micaela at micaela@habitatcaz.org or call her directly at 602-262-8661**

2017 – 2018 financials*

Operating Revenues and Support		
Contributions	$ 4,689,341	34.6%
Donated Services and Materials	246,961	1.8%
Home Sales to Qualified Families	1,864,339	13.8%
Mortgage Discount Amortization	1,222,334	9.0%
Grants and Contracts	809,186	6.0%
Investment Income	35,950	0.3%
Home Repair Program	1,015,228	7.5%
Restore Net Income	1,790	0.0%
Gross Profit on Special Events	143,785	1.1%
Other Income	451,220	3.3%
Gain on Sale of Mortgages	11,652	0.1%
Gain on Sale of Land	3,047,421	22.5%
Change in Deferred Gifts	6,419	0.0%
Total	**$ 13,545,626**	**100.0%**

Expenses		
Program Services	8,266,727	81.1%
Loss on Impairment of Land Values	-	0.0%
Contributions to HFH International	202,778	2.0%
General and Administrative Services	974,751	9.6%
Fundraising	748,632	7.3%
Change in Deferred Gifts	-	0.0%
Total	**$ 10,192,888**	**100.0%**
Net Assets Beginning of Year	**24,055,864**	
Net Assets End of Year	**27,408,602**	

Basis for Preparation

*This condensed financial statement for Habitat for Humanity Central Arizona does not include all of the financial statements or footnotes required by generally accepted accounting principals. Habitat for Humanity Central Arizona is audited by CliftonLarsonAllen LLP. Copies of the audited financial statements are available at **habitatcaz.org/about-us/financial-information**

Since 1985:

1124 Homes Built / Renovated

3056 Families Served

930 Total NR Projects

1131 Emergency Home Repairs (combined)

newest homeowners

Asress - Tempe
Whirlpool
Episcopal Habitat Coalition
Quicken Loans

Lemus - Glendale
City of Glendale HOME Investment Partnership Program
FriendlyHouse Youth Build
Total Transit

Awdahir - Mesa
Pima Medical Institute

Longoria - Mesa
The Verdes Habitat for Humanity Project

Blackman - Tempe
American Airlines
Bank of America

Valdez - Peoria
American Express

Dominguez - Tempe
Wells Fargo
SRP
St. Patrick Catholic Faith Community

Wake - Tempe
Southeast Valley Lutheran Coalition
Realtors.com

frequently asked questions about the new tax law and your charitable giving

Question: Will the new tax law change the State of Arizona's Tax Credit Program?

Answer: The Arizona Tax Credit for Qualifying Organizations remains the same. Your gifts to Habitat, as they relate to the ability to exercise the Arizona Tax Credit are completely unaffected by any change in your Federal tax filing status.

Question: If I have itemized deductions in the past and plan to begin taking the new, higher standard deduction, will my gift to Habitat continues to come off my Arizona state tax liability?

Answer: Yes. If you have itemized deductions in the past and plan to begin taking the new, higher standard deduction, your gift to Habitat will come off your Arizona state tax liability, dollar for dollar, up to $800 for a couple filing jointly or $400 for an individual the same as it always has.

The bottom line is this: If you are an Arizona resident, and utilize the Arizona state tax credit for qualifying organizations as a means for **making a charitable gift to Habitat, you may continue to do that and receive the same state tax break as always, regardless of your federal tax filing status** changing from itemizing deductions to taking the new higher standard deduction.

Habitat for Humanity Central Arizona is a Qualified Charitable Organization QCO Code # 20434. You may be eligible for an Arizona Tax Credit and will need to use Tax Form 321 when filing. *We encourage all of our donors to consult their tax advisor to be certain of their particular circumstances.*

built to last legacy society

including Habitat in your estate plans

Our long-time friend and supporter, Mitch has decided to include Habitat in his estate plans. He originally became involved with Habitat when his church, Palo Cristi Presbyterian, decided they would support our Christian mission in 1985 – the same year this affiliate was founded! Since then, he has participated in one, and sometimes two house builds a year – that totals 35 houses! Mitch currently coordinates volunteer opportunities for his church in the East Valley Presbyterian Coalition.

"What I appreciate about Habitat is that it is run very efficiently for a non-profit. They work very hard to help our Coalition choose our house, finance our house, travel with the selected family to each church to introduce them, email reminders about what tasks are to be done on our work days, show up at the house build site each Saturday to monitor progress..," says Mitch.

Habitat for Humanity Central Arizona

built to last

est. 2017

Legacy Society

Mitch and members of the Hussein family

"Helping others is an important life value to me, so paying my legacy forward aligns with that belief."

Each family selected for a house is tremendously grateful for the life changing event – it is truly transformative. Mitch adds, "Habitat is also a very good steward of donated funds and in all my years of volunteering, I have never seen or heard about a serious injury. My most memorable experiences grow each year."Mitch decided to include Habitat in his estate plans because he feels financially blessed. "If I were to die prematurely, my daughters would be well provided for, besides the legacy gift that Habitat would receive. Helping others is an important life value to me, so paying my legacy forward aligns with that belief." He hopes his words will motivate you to also join the Habitat Built-to-Last Legacy Society!

For more information on planned giving contact Liz Pabst-Wanless at liz@habitatcaz.org or call 602-232-1072

help us serve even more local families by donating your vehicle in three easy steps:

- **visit habitatcaz.org/cars**
- **arrange for towing**
- **receive your tax receipt**

2018 global village trip to argentina

What a fantastic experience by nine of our Habitat volunteers who spent **10 days in Buenos Aires, Argentina** assisting families in the construction of their homes. These volunteers worked hand in hand with three warm and loving families assisting one with interior painting so that they could move into their new home and two others, by hand, building up floor bases with dirt and then mixing cement and one bucket at a time pouring the floors. **Hard work, but extremely rewarding.**

Additionally, the team was immersed in the Argentinian culture, exploring the beautiful city of Buenos Aires, learning to tango and also bonding with the dedicated, supportive and friendly Habitat for Humanity Argentina staff and interns. **More Global Village trips are being planned for 2019**, don't miss out on experiencing a trip of a lifetime.

A team from Arizona including board memebers Paul Morell and Corky Silver, on mission and building hope in Argentina.

Save the Date!
Friday, March 29, 2019 from 6pm – 9pm

BLUEPRINTS & BLUE JEANS

at Warehouse215 at Bentley Projects downtown Phoenix

For more information about the event and sponsorship opportunities, please contact Liz Pabst-Wanless at 602-232-1072 or liz@habitatcaz.org

WAREHOUSE215 @BENTLEY PROJECTS

Habitat for Humanity® Central Arizona

PO Box 369
Peoria, Arizona 85380

NON-PROFIT ORG
US POSTAGE
PAID
PHOENIX, AZ
PERMIT NO. 2469

Habitat ReStore in Anthem
42205 N. Vision Way
Anthem, Arizona 85086

Habitat ReStore in Phoenix
115 E. Watkins St.
Phoenix, Arizona 85004

Habitat ReStore in Peoria
9133 NW Grand Ave.
Peoria, Arizona 85345

Habitat ReStore in Tempe
3210 S. McClintock Dr.
Tempe, Arizona 85282

Habitat for Humanity
Central Arizona
Corporate Office

9133 NW Grand Avenue
Suite 1
Peoria, AZ 85345

habitatcaz.org **623-583-2417**

The Habitat ReStore is your home-improvement thrift store! Through the sale of new and gently-used furniture, home goods and building supplies, our four valley locations support **Habitat's mission of building affordable housing, revitalizing neighborhoods and improving communities.**

Did you know you can direct your **United Way** gift to **Habitat for Humanity Central Arizona**?
Our designation code is **0095**.

Reasonable accommodations will be made upon request.

We proudly work with Arizona Relay Service (TTD) 711 to provide access to the hearing impaired.

ROC# 251891