Habitat for Humanity® Central Arizona

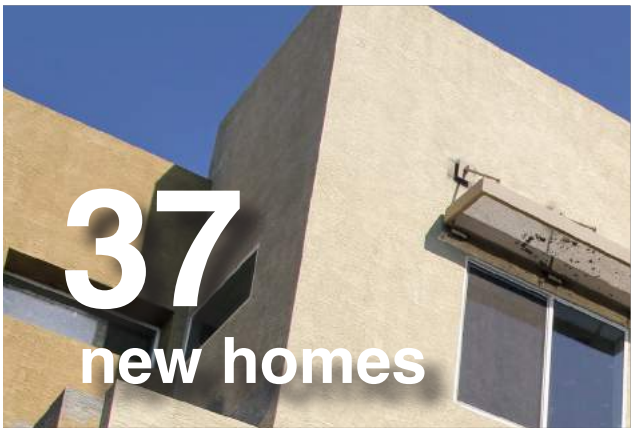
Builder's Bulletin

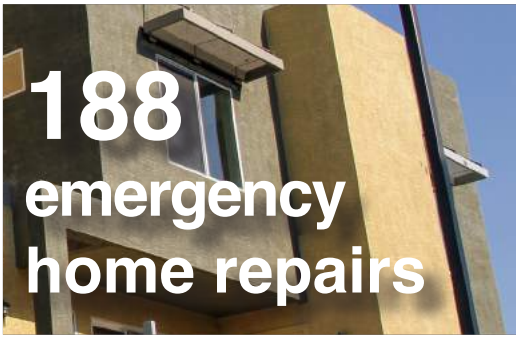
Fall 2017

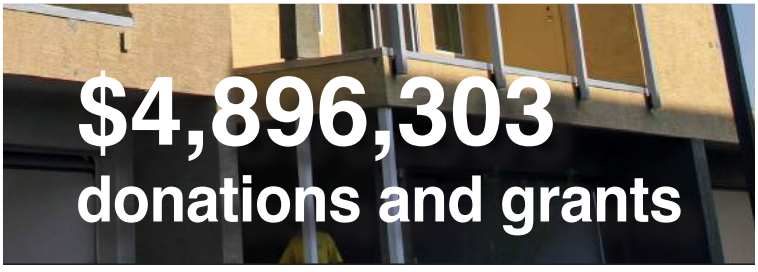
Habitat for Humanity Central Arizona is a 501(c)(3) nonprofit organization that seeks to put God's love into action **by bringing people together to build homes, communities and hope.**

Find us online #habitatcaz

Numbers at a Glance — Fiscal Year 2016-2017







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building affordable housing
revitalizing neighborhoods
improving communities
donate today at habitatcaz.org

Dear Friends,

Everyone needs a place to call home. Like Carina and her four children who lived in a small, run-down, one bedroom, one bathroom apartment in an unsafe area of Phoenix. She worked full time yet could not afford a larger place to call home. Her pastor introduced the family to Habitat and she applied. Fast forward two years where I was fortunate to host the dedication of her new home and see their smiles first hand. Their home was made even more special knowing it was constructed primarily by young people from the Phoenix Youth Build Program.

This miracle of Habitat, as we like to call it, is the coming together of:

1) a local family in need of affordable housing,

2) sponsors who pay the sticks and bricks cost of the home or repairs and

3) our volunteers that help us get the work done.

The volunteer impact alone is quite impressive. Last year we had 12,343 volunteers work with us, 350+ organizations (corporate and faith-based). Altogether they contributed 100,979 hours of volunteer time with an economic value of $1,497,976.00. We are grateful to everyone who works alongside us in our mission.

Habitat is generally thought of as an organization that builds single family homes. This will always be a staple for us, but more and more, we find families that need basic home improvements, like a new roof, windows or air conditioning. This is at the heart of our successful Neighborhood Revitalization (NR) programs. Since January 2015, we have served 277 families and done 346 projects within these two neighborhoods - The Canyon Corridor area around Grand Canyon University in Phoenix and Victory Acres in Tempe. And with lots of help, we plan to expand our efforts into neighborhoods South and West of the Warehouse District in Downtown Phoenix. Participating in community-building efforts like this allows us to serve more families, raise more awareness and engage more community partners.

I can't close without mentioning our amazing staff. Not a day goes by that I am not moved by the commitment and/or caring of everyone I work with. Talk about going the extra mile... Their dedication to our families and the mission is unparalleled.

This is an exciting time to be involved with Habitat!

Thank you as always for your involvement, engagement, advocacy and support.

Jason Barlow
President/CEO
Habitat for Humanity Central Arizona

our newest homeowners

Cobian - Apache Junction
Fund for Humanity

Cordova - Tempe
Jeff & Judy Marshall

St. Andrew the Apostle Catholic Faith Community

City of Tempe – HOME Investment Partnership Program

Gong - Peoria
American Express

APS

Ameriprise

City of Peoria – HOME Investment Partnership Program

Gorado - Phoenix
City of Phoenix YouthBuild

JLL

Federal Home Loan Bank in partnership with Alliance Bank

Gutierrez - Tempe
City of Phoenix YouthBuild

Haji - Phoenix
Unity of Phoenix

Jibba - Phoenix
PCL

Nyandwi/Sindihebura - Glendale
Discover

City of Glendale – HOME Investment Partnership Program

Perez de Albornoz - Tempe
Mighty United Methodist Coalition

St. Patrick Catholic Community

The Casa

COX Communications

City of Tempe – HOME Investment Partnership Program

Sarray - Tempe
East Valley Presbyterian Coalition

Superstition Coalition

Coloplast

Wells Fargo

Sun Valley Community Church

City of Tempe – HOME Investment Partnership Program

Sherman - Tempe
Northeast Lutheran Coalition

Episcopal Habitat Coalition

Arizona State University Campus Chapter

Brown & Associates

MOVE Realty

City of Tempe – HOME Investment Partnership Program

Soto-Arroyo - Phoenix
The Verdes' Habitat for Humanity Project

Sualu - Phoenix
Wells Fargo

Episcopal Habitat Coalition

Since 1985:

1108 Homes Built / Renovated

2778 Families Served

699 Total NR Projects

1038 Emergency Home Repairs (combined)

built to last legacy society

Meet Ginny and Ron, founding members of Habitat's **Built to Last Legacy Society**, who've had exposure to Habitat for Humanity from different angles. Ron got involved through his church more than 20 years ago. With underemployment, and no disposable income, but a strong desire to make a difference and contribute, he found by volunteering with Habitat he was able to use his talents and time in a way that benefited others. Later, as employment improved, making financial donations became possible as well. Ginny came to know about Habitat through a research project in college, and financially helped out through church.

Through the years, they have been blessed in many ways, and have continued to be involved both financially and as volunteers. **Ginny says, "As most everyone who is regularly involved with Habitat has experienced, we get far more back than we can ever give."** Ron has many stories about the families he helped serve during his time as a volunteer and as a Construction Supervisor with Habitat – parents who were able to go from two jobs to one job and spend more time with their children, children who had safe places to play and dedicated places to study, children who were the first in their family to graduate from college.

"Making provision to continue the mission of Habitat through our estate planning is one of the ways that we can ensure our resources will continue to be put to good use and families in need will continue to be helped."

Habitat for Humanity® Central Arizona

built to last

est. 2017

Legacy Society

Ginny & Ron - Legacy Society Members

There is little to compare with the feeling of attending a dedication and hearing just how much a new home means to a family, losing count of the number of times someone said 'thank you' because there were no other words to express their emotion, and knowing that hundreds of caring hands made it possible.

Ron continues, "God has blessed us with many gifts and we try to use them for God's glory in whatever ways possible. Whether it's being on site hanging drywall, working with a group of volunteers, providing lunch for a volunteer group, or writing a check, we have tried to use our gifts in all the ways that we can."

The time and money invested in Habitat continues to grow well after the act of building, after the sweat equity, after the classes, and after the dedication. **This is an investment in people's lives.** When Ron started talking about retiring, Ginny asked him what he was going to do with his time. Without a second of hesitation, he replied, "Volunteer at Habitat!"

Ginny closes by saying, "With this kind of attitude about the mission of Habitat, it was easy when we did our estate planning to know that **we wanted to continue to give to the mission of Habitat to help people achieve simple, decent housing beyond our lifetimes."** To learn more about our Legacy Society, visit **habitatcaz.org/built-to-last**

2016 – 2017 Financials*

Operating Revenues and Support

Contributions	$ 4,505,594	34.9%
Donated Services and Materials	430,134	3.3%
Homes Sales to Qualified Families	2,668,357	20.7%
Mortgage Discount Amortization	1,248,155	9.7%
Grants and Contracts	1,541,910	12.0%
Investment Income	13,523	0.1%
Home Repair Program	848,397	6.6%
ReStore Net Income	195,808	1.5%
Gross Profit on Special Events	137,588	1.1%
Other Income	320,859	2.5%
Gain on Sale of Mortgages	981,969	7.6%
Total	**$12,892,294**	**100.0%**

Expenses

Program Services	$ 9,912,644	83.0%
General and Administrative Services	986,644	8.3%
Fundraising	838,005	7.0%
Change in Deferred Gifts	-13,406	-0.1%
Loss on Impairment of Land Values	30,831	0.3%
Contributions to HFH International	178,371	1.5%
Total	**$11,933,089**	**100.0%**

Net Assets Beginning of Year	**$23,096,659**
Net Assets End of Year	**$24,055,864**

Basis for Preparation

*This condensed financial statement for Habitat for Humanity Central Arizona does not include all of the financial statements or footnotes required by generally accepted accounting principals. Habitat for Humanity Central Arizona is audited by CliftonLarsonAllen LLP. Copies of the audited financial statements are available at **habitatcaz.org/about-us/financial-information**

neighborhood revitalization

By approaching neighborhoods holistically and expanding our housing programs, Habitat Central Arizona has helped neighborhoods become stronger, more resilient and more sustainable than ever before. To date, Habitat has completed almost 700 NR projects, from the Canyon Corridor located in West Phoenix to Victory Acres in Tempe and more. In an effort to better meet the aspirations of Maricopa County residents, Habitat has expanded its approach in many communities to include things like repairs, beautification projects, community cleanups, community gardens, promote literacy and advocacy work.

Why are we revitalizing neighborhoods? Neighborhood revitalization helps fulfill the mission of Habitat by bringing people together to build homes and community in three ways:

- Through collaboration and engagement of neighborhood residents.
- By creating social cohesion, sense of space & identity within a community.
- With private & non-profit partners leveraging investments into housing, community organizations & initiatives.

First, the work of building communities is about **connecting neighbors to one anothe**r and nurturing the ties that sustain relationships. Habitat's decades of work has shown us that individuals and families thrive when they have a have a safe home in a stable community. For this reason it is important to think about the neighborhoods that these residents call home. Participating in community-building efforts allows us to live more fully into our mission.

Second, by expanding our array of products, services and partnerships, we can **empower residents to revive their neighborhoods and enhance their quality of life.** The aspirations of neighborhood residents serve as a blueprint or common vision for revitalization. In partnership with residents and other community organizations, Habitat participates in a neighborhood planning process and implements its part of the plan.

Lastly, we can't do this alone. **We must collaborate with partners who share common vision**, goals and values for the neighborhood and who bring their own areas of expertise to the process, with each organization doing its part to help revitalize the neighborhood.

Throughout the process we evaluate the impact of the work in the neighborhood. Feedback is essential to make sure all voices in the neighborhood are heard and to measure the results of our collective efforts in the community.

#habitatcaz

young professionals

Habitat Young Professionals of Central Arizona proudly elected leadership that will guide the organization through its inaugural year. We are proud to announce our volunteer Board.

President: **Yung Koprowski** Vice President: **Camille Perez** Treasurer: **David Humphreys** Volunteerism Committee Chair: **Michael O'Connor** Leadership and Communication Chair: **Michael Hayes** Creative and Communication Committee Chair: **Kristin McKinley** Fundraising Committee: **Ashley Kelly**. We are honored to have them represent Habitat and look forward to their vision for the organization. If you are interested in learning more about Habitat Young Professionals please contact **micaela@habitacaz.org**.

Save the Date!
Saturday, March 3, 2018 from 6pm – 9pm

BLUEPRINTS & BLUE JEANS

Habitat's Annual Gala Event hosted at beautiful DC Ranch in Scottsdale

For more information about the event and sponsorship opportunities, please contact Liz Pabst-Wanless at (602)232-1072 or liz@habitatcaz.org

Habitat for Humanity® Central Arizona

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Habitat for Humanity® Central Arizona

ReStore

Through the sale of new and gently-used furniture, home goods and building materials, **our three Valley discount home stores are supporting the Habitat for Humanity mission** of building affordable housing, revitalizing neighborhoods and improving communities.

Habitat for Humanity Central Arizona Corporate Office

9133 NW Grand Avenue
Suite 1
Peoria, AZ 85345

habitatcaz.org

623-583-2417

Did you know you can direct your **United Way** gift to **Habitat for Humanity Central Arizona**?

Our designation code is **0095**.

Reasonable accommodations will be made upon request.

We proudly work with Arizona Relay Service (TTD) 711 to provide access to the hearing impaired.

EQUAL HOUSING OPPORTUNITY

ROC# 251891