

	2018	2019
	Total	Total
OPERATING REVENUES AND SUPPORT		
Contributions	\$ 4,689,341	\$ 4,393,278
In-Kind Contributions	246,961	275,357
Sales of Completed Homes	4,139,150	4,815,953
	(2,274,811)	(2,631,172)
Amortization of Mortgage Discounts	1,222,334	1,183,220
Grants	809,186	150,273
Investment Return	35,950	73,433
Home Repair Program	1,015,228	904,108
ReStore Sales (Net of Operating Expenses of \$6,429,618 and \$5,190,668, respectively)	(4,389)	561,618
Special Events (Net of Direct Expense of \$62,985.76 and \$40,673, respectively)	143,785	1,977
Other Revenue	396,490	78,358
Total	10,419,225	9,806,403
Net Assets Released from Restrictions	-	-
Total Operating Revenue and Support	10,419,225	9,806,403
OPERATING EXPENSES		
Program Services	8,266,727	8,744,931
Management and General	974,751	1,056,708
Fundraising	748,632	770,131
Total Operating Expenses	9,990,110	10,571,770
OPERATING INCREASE (DECREASE) IN NET ASSETS	429,115	(765,367)
NONOPERATING ACTIVITIES		
Gain on Sale of Mortgages	11,652	-
Gain on Securitization	-	2,034,768
Gain on Sale of Land	3,047,421	-
Other Income	54,730	62,302
Change in Deferred Gifts	6,419	2,868
Loss on Impairment	-	-
NONOPERATING INCREASE (DECREASE) IN NET ASSETS	3,120,222	2,099,938
CONTRIBUTIONS TO HABITAT FOR HUMANITY INTERNATIONAL, INC.	(196,599)	(150,910)
CHANGE IN NET ASSETS	3,352,738	1,183,661
NET ASSETS - BEGINNING OF YEAR	24,055,864	27,408,602
NET ASSETS - END OF YEAR	\$ 27,408,602	\$ 28,592,263